

Request for Proposal Speech-Language Therapy & Audiology Services
School District of St. Lucie County

RFP # 25-20

ATTACHMENT I - REFERENCE QUESTIONNAIRE
ST. LUCIE PUBLIC SCHOOLS
RFP 25-20
SPEECH-LANGUAGE THERAPY & AUDIOLOGY SERVICES

FOR: SpeechCom, Inc.
(Name of Vendor Requesting Reference)

This form is being submitted to your Company for completion as a business reference for the company listed above.

This form is to be returned to the School Board of St. Lucie County, Purchasing Department, email at kimberly.albritton@stlucieschools.org no later than 3:00 p.m., **May 8, 2025**, and **must not** be returned to the company requesting the reference.

For questions or concerns regarding this form, please contact the School Board of St. Lucie County, Purchasing Department, by telephone: (772) 429-3980, or by email at kimberly.albritton@stlucieschools.org. When contacting us, please be sure to include the request for proposal number and title listed at the top of this page.

Lynwood Unified School District

Company Providing Reference _____
Contact Name and Title/Position Rejielyn Cerdenio, OTD, OTR/L/Director, Occupational Therapy Service
Contact Telephone Number 310-886-1470
Contact Email Address recerdenio@mylusd.org

Questions:

1. In what capacity have you worked with this company in the past? If the Company was under a similar contract, please acknowledge and explain briefly whether or not the contract was successful.

Comments: I have worked closely with SpeechCom Inc, to secure providers to support District needs. They have been instrumental in assisisting our department with continuity of services by helping to fill vacancies resulting from resignations, medical leaves, and personal leaves of absence.

2. How would you rate this Company's knowledge and expertise?
3 (3= Excellent; 2= Satisfactory; 1= Unsatisfactory; 0= Unacceptable)

Comments: SpeechCom has consistently provided the District with high-caliber practitioners who demonstrate excellent clinical reasoning, effective communication with staff and parents, and a strong understanding of school-based practice.

3. How would you rate the Company's flexibility relative to changes in the scope and timelines?
3 (3= Excellent; 2= Satisfactory; 1= Unsatisfactory; 0= Unacceptable)

Comments: SpeechCom Inc. has shown strong flexibility in adapting to changes in scope, staffing, and caseloads, with their collaboration and provider reassignment essential to maintaining consistent services.

4. What is your level of satisfaction with hard-copy materials, e.g. quotation, written scopes of work, reports, logs, etc. produced by the Company?

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3
_____ (3= Excellent; 2= Satisfactory; 1= Unsatisfactory; 0= Unacceptable)

Comments: I am highly satisfied with SpeechCom providers reports, logs, and other documentation. Their therapists effectively use District-provided materials and digital platforms, produce legally defensible assessments, and consistently meet service and documentation timelines.

5. How would you rate the dynamics/interaction between the Company and your staff?
3
_____ (3= Excellent; 2= Satisfactory; 1= Unsatisfactory; 0= Unacceptable)

Comments: SpeechCom communicates professionally, collaborates effectively with our staff, and is responsive to feedback, which has supported a strong and positive working relationship.

6. Who were the Company's principle representatives involved in providing your service and how would you rate them individually? Would you comment on the skills, knowledge, behaviors or other factors on which you based the rating? (3= Excellent; 2= Satisfactory; 1= Unsatisfactory; 0= Unacceptable)

Name: Anna Weber, CEO & SLP Rating: 3

Name: Danielle De Buhr, SLP & Business Development Associate Rating: 3

Name: Adriana Arriaga, SLPA & Business Development Associate Rating: 3

Name: _____ Rating: _____

Comments: The representatives demonstrate a high level of organization, excellent communication and attention to detail, and a genuine commitment to supporting both staff and student needs.

7. With which aspect(s) of this Company's services are you most satisfied?

Comments: Timely communication
Reliable staffing with providers who complete their full assignments and often return for subsequent years.
Pricing for services has been equitable and align with industry standards

8. With which aspect(s) of this Company's services are you least satisfied?

Comments: Not applicable, our District and Special Education Department are extremely satisfied with the services provided by SpeechCom Inc.

9. Would you recommend this Company's services to your organization again?

Comments: Absolutely. We have partnered with SpeechCom Inc since December 2012 and plan on continuing with them to support our staffing needs.